



Alycia M. Vivona

Partner

she/her/hers

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Alycia Vivona has three decades of experience representing clients in cross-border mergers and acquisitions. More recently, she has been assisting clients as they navigate federal and state healthcare laws and regulations. Alycia prides herself on her ability to explain contract language and legal concepts in ways that non-lawyers can use in their decision-making and to draft agreements that accurately document the business and legal positions taken by her clients.

Representing national and global clients across industries including professional services, healthcare, food and beverage, information technology and transportation, Alycia's M&A experience encompasses a variety of legal structures, including asset purchases, stock purchases, mergers, divisional sales, minority investments and joint ventures. She recognizes that in M&A transactions, complexity and deal size do not necessarily correlate.

Alycia regularly helps clients document complex commercial arrangements with respect to the provision of services and the distribution, supply and manufacturing of products. Alycia relies on her communication skills to understand and help to formulate her client's position, and then uses her strong drafting and negotiating abilities to maximize the benefits realized by the client through the ensuing contract.

Her familiarity with healthcare laws and regulations, including fraud and abuse matters such as Stark Law and Anti-Kickback Statute compliance and compliance with the Health Insurance Portability and Accountability Act (HIPAA), inform her M&A and commercial drafting advice for healthcare clients.

Alycia's general corporate practice extends to corporate restructurings, secured lending and intellectual property licensing.

Featured Representative Matters

- Advised the special committee to Blue Owl Capital Corp. III in a merger with Blue Owl Capital Corp., creating the second largest externally managed, publicly traded business development company by total assets.
- Represented TradePMR, a custodial and portfolio management platform for registered investment advisers, in its approximately \$300 million acquisition by Robinhood Markets Inc.

Services

- Corporate, Mergers & Acquisitions, and Securities
- Healthcare
- Emerging Companies & Venture Capital
- Cybersecurity, Data Protection & Privacy
- Corporate

Education

- Columbia University School of Law (J.D.)
 - Harlan Fiske Stone Scholar
- Columbia University Graduate School of Business (M.B.A. *with honors*)
- Georgetown University (B.S., *magna cum laude*)

Admissions

- New York

- Represented a manufacturer specializing in high-tolerance metal components in its sale to a manufacturer of complex metal components.
- Represented Cprime Inc., a provider of digital transformation consulting services, on its acquisition of the shares of a cloud-based digital workflow automation services provider and its Indian subsidiary.
- Negotiated commercial contracts for a developer of cell therapies targeting solid tumors with university research departments, pharmaceutical manufacturers, contract research organizations and other specialty service providers.
- Represented a French provider of engineering and IT services in its sale of the shares of a digital transformation consulting services business comprising companies in the United States, the United Kingdom, Canada, Finland and Ukraine.
- Negotiated contracts for the establishment of a 340B discount outpatient drug program for an acute care hospital.
- Advised Chatham Financial in its acquisition of EA Markets.
- Overhauled forms of engineering, procurement and construction (EPC) contract, master services agreement (MSA), equipment lease and related form contracts for an oil refinery and pipeline company specializing in the production of jet fuel.
- Advised a Dutch provider of endoscope reprocessing solutions on its acquisition of the assets of a U.S. manufacturer of automated systems to clean and high-level disinfect complex devices including multi-channeled flexible endoscopes.
- Represented a French provider of engineering and IT services in its acquisition of a U.S. IT service provider with operations in China that provides technical consulting, software engineering and turnkey solution services.
- Advised Atmos in its acquisition by Foot Locker.
- Represented the owners of Main Line Spine Surgery Center in the sale of a majority equity interest to a joint venture of Virtua Health and Surgical Care Associates.
- Drafted manufacturing and distribution agreement for a joint venture between a provider of suspended ceiling systems and a manufacturer of medical lighting for human and veterinary medicine.
- Represented Dotcom Distribution in its sale to Ryder System Inc.

Community Impact

For many years, Alycia has provided pro bono services to a creator of public radio programs regarding issues pertaining to the LGBTQ+ community as seen through the eyes of young LGBTQ+ people and allies.

Recognitions

- *The Legal 500 US Elite* (New York: Corporate and M&A) (2026)

Languages

- French
- Japanese